SANTOSH PARMESHWAR GOLHAR

*B.Sc (Agri) Swami Samarth Society*

*College Of Agriculture, Dhule Lane No 6, Bhandarkar Road ,*

*Mahatma Phule Agriculture University, Rahuri Deccan Gyamkhana,*

*Maharashtra Pune ,Maharashtra 411004*

413722Contact 8411959837

Email- santogolhar41@gmail.com

***OBJECTIVE***

Aspiring for assignments in Customer Relationship Projects with growth oriented Organization.

***EDUCATION***

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| *Degree* | *Name of Institute* | *University/ Board* | *Year of Passing* | *GPA /*  *Percentage* |
| *B.Sc in Agriculture* | *College Of Agriculture, Dhule* | *Mahatma Phule Agriculture University, Rahuri* | 2012 | 7.08 |
| *Higher Secondary Certificate* | Pandit Jawaharlal Nehru Jr College, Ashti | MSBHS(Aurangabad) | 2008 | 65% |
| *Secondary School Certificate* | Sant Bhagvanbaba Vidyalaya, Bavi | MSBHS (Aurangabad) | 2006 | 70.93% |

***EXPERIENCE-***

* As **Sales Officer (CASA)** inICICI Bank Ltd. Shivajinagar Branch From Apr 2013 to this day
* As **Sales Officer** in Navbharat Fertilizers Ltd. From Apr 2012 to Feb 2013

| ***Job profile: ICICI BANK LTD at pune (8th APRIL 2013 to till Date)***  ***Position : Sales officer (CASA)*** |
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* Making Cold Calling & Generating Leads.
* Responsibility for achieving monthly sales target.
* Promotional activity at various events (campening).
* Cross selling other product like FD, Demat and trading account.
* Cross Selling Product like AL, PL, HL, Credit Card , CC, OD and other
* Handling/supporting customer queries to close sales.

| ***Job profile: Nava Bharat Fertilizer Ltd At Dhule ( APRIL 2012 to FEB 2013)***  ***Position : Sales officer*** |
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* **Solved Agriculture problem of customer**
* **Sales of Nava Bharat Fertilizer** product

***SKILLS***

* Good Communication skill with customers.
* Well versed with all Computer skills required for the post.

***JOB ACHIEVEMENTS***

* Achieved **Best Performance** certificate(Dec 2013) in ICICI Bank Ltd.
* Achieved **Best Performance Medal** (Jan 2014) in ICICI Bank Ltd.

***ACADEMIC ACHIEVEMENTS***

* Elected as the **Vice- President (2009-10)** of Students’ Forum in Agriculture College, Dhule.
* Elected as the **Secretary (2010-11)** of Students’ Forum in Agriculture College, Dhule.

***EXTRA-CURRICULAR ACTIVITIES***

* Captained the Runner-up Team in Agri Cup 2010-11 held in the degree College.
* Got 2nd Prize in Drama Competition 2010-11 held in the degree College.
* Badminton Champion in Inter College Tournament in degree College.

| ***Personal Profile*** |
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Permanent Add Vill- Bavi

P/O – Doithan

Tal – Ashti

Dist-Beed

State-Maharashtra , Pin- 414203

Father’s name Parmeshwar Golhar

Date of Birth 17 June 1990

Marital status Married

Nationality Indian

Nature of job Full time

Language known Marathi, Hindi,English

Date: signature